

Dubai – Gateway to 3 Billion Consumers

March 2021

Dubai - City for Trade

Gateway to the
UAE: Largest
Domestic market in
the region

HUB to the GCC and
the Wider region

Dubai is Worlds 3rd
largest re-export
Market

World's busiest airport

#1

Most popular FDI
destination in the ME

#1

Global Connectedness Index (DHL)
Logistics Performance Index (WB 2018)
Trade/Total Activity Index (DHL)
General Operating Environment Index (DHL)

#5

Best City in the World,
#1 in the MEA (Resonance
Consultancy)

#6

Financial Centres
globally

#8

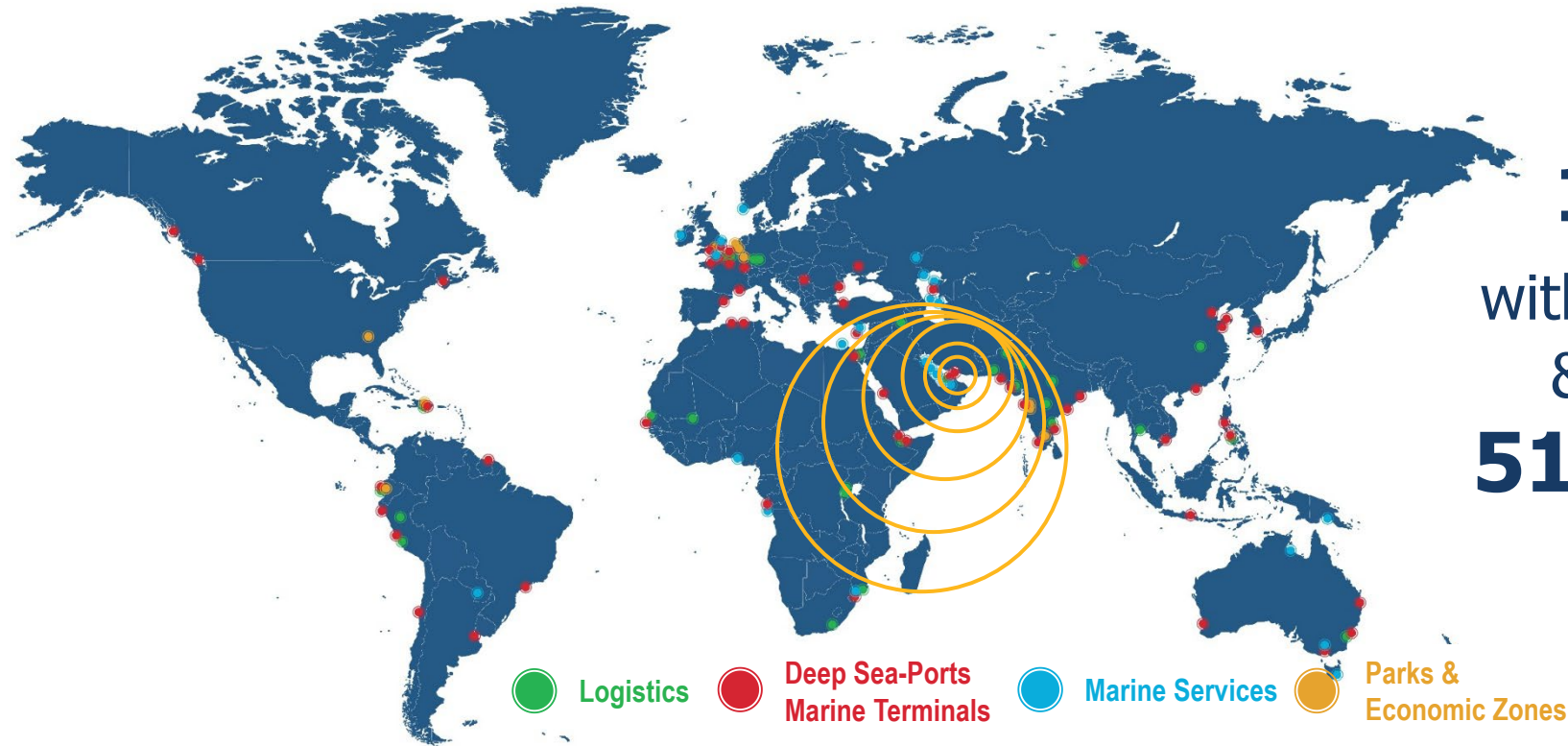
Most Safest City in the world (Numbeo)
Most Visited City in the world (Euromonitor)

#7

Ease of Doing Business (WB 2019)
Global Competitiveness Index 2017-18
(World Economic Forum)

#17

We are a Leading **Enabler of Global Trade**



Global network of
127 business units
with over **80+** marine
& inland terminals in
51 countries across **6**
continents

Key business areas

- Port & Terminals
- Parks, Logistics & Economic Zones

We help our customers manage the complexities and reduce the costs of the global supply chain

By thinking ahead, foreseeing change and innovating, we aim to create the most productive, efficient and safe trade solutions globally

DP World UAE Region

Middle East's Largest Integrated Port and Logistics Hub -Jebel Ali Port & Freezone

One of the world's leading trade Hub; Gateway to a regional trade catering to +3.5 Bn people

Ports & Terminals

Jebel Ali Port:

- Region's Largest Polyfunctional Seaport, 25 kms quay length, 100+ berths

**Mina Rashid, Mina Al Hamriya
Marfa Marasi, Dry Port**

Parks & Economic Zones

Largest industrial and logistics zone in the Middle East

- 78+ sqm of industrial zone – bonded & non-bonded
- 8600+ companies, \$94 Bn worth trade handled
- Specialized zones for automotive and light industrial activities

Logistics

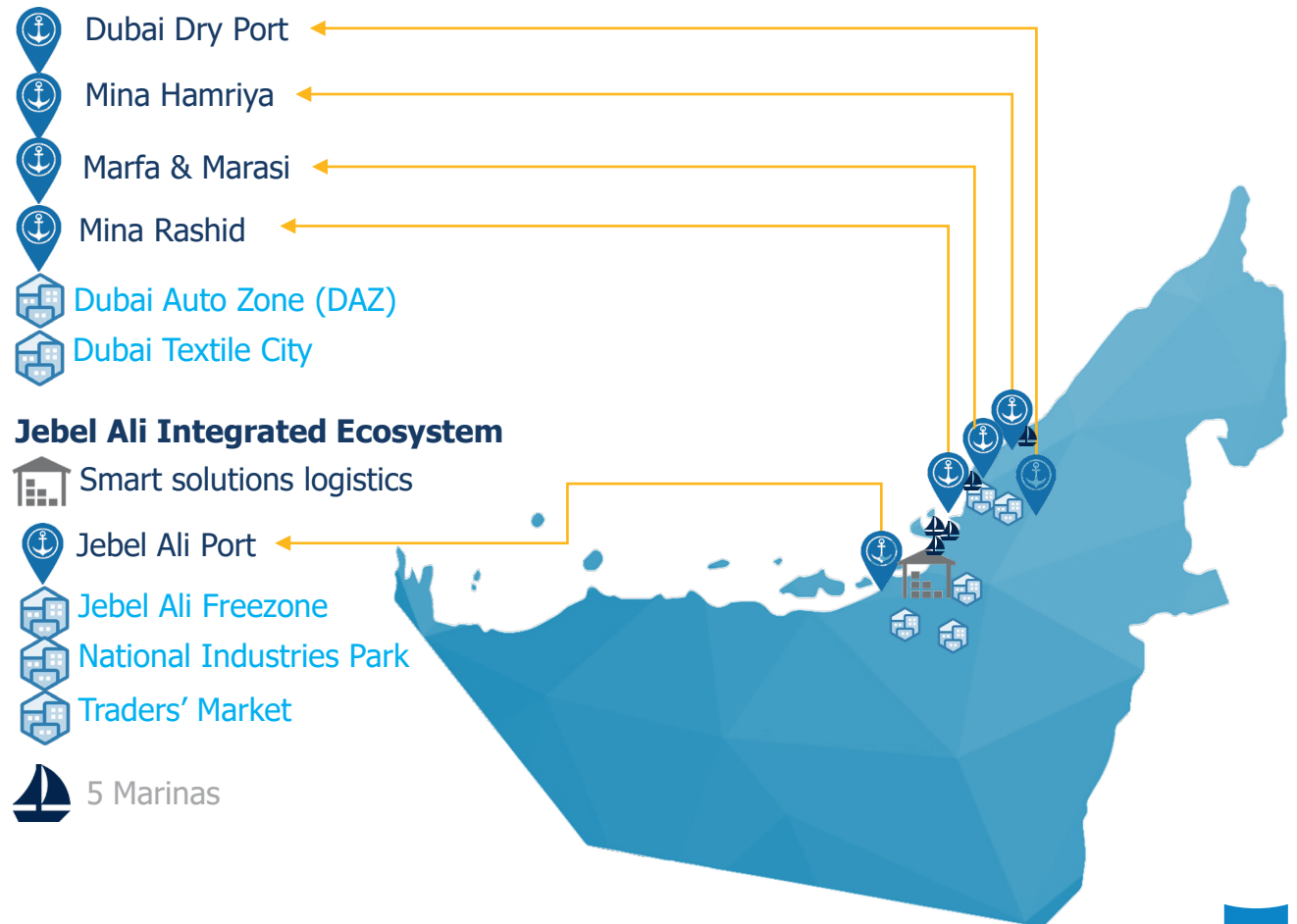
Port-centric logistics facilities catering to warehousing, transportation, modal conversion etc

Trade Enablement

Full-scaled logistics facilities catering to warehousing, freight management, temperature controlled storage, transportation

Marinas

Dubai's heritage and Exclusive waterfront life

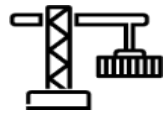
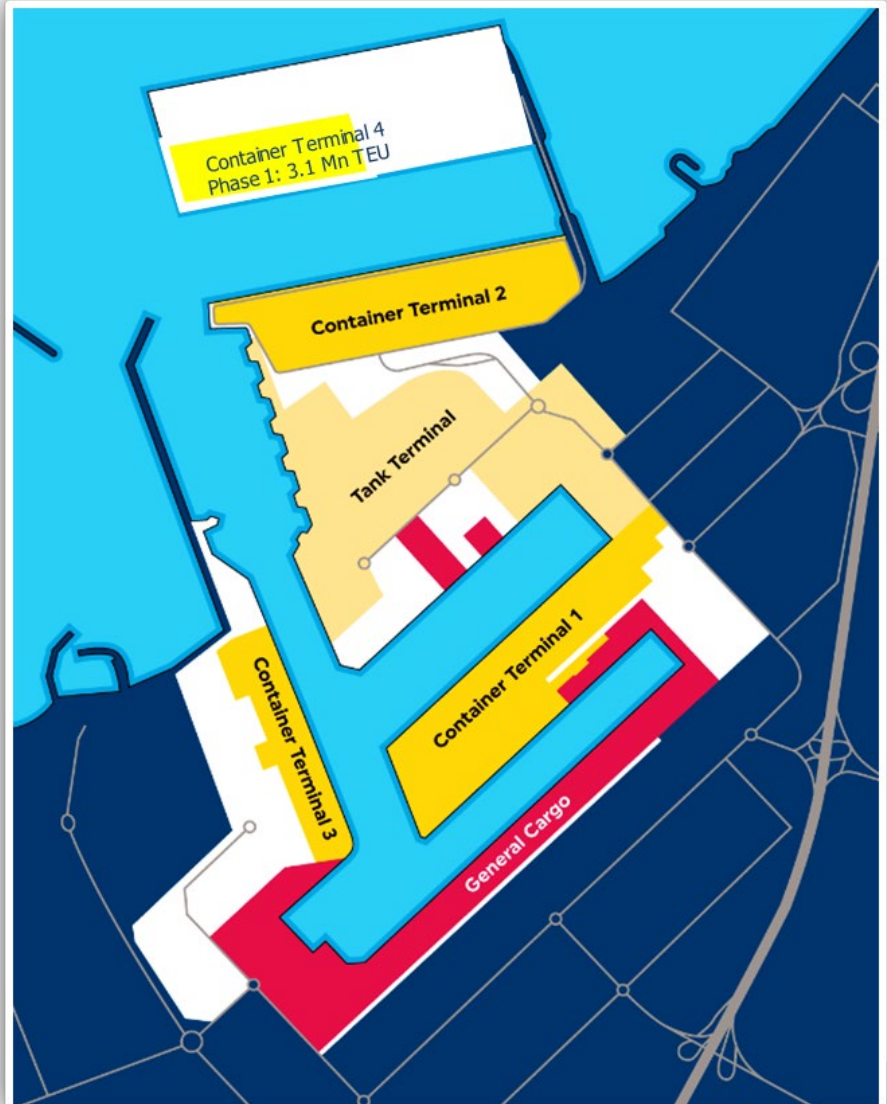


Jebel Ali Port : Our Flagship Port

Region's Largest Polyfunctional Seaport

- **Handled 10K vessels (2019)**
- **25 Kms of Quay Length**
- **100+ Berths (CT, GC, Oil, Private)**
- **115 Gantry Cranes**

Ability to Handle All Types of Cargo
Container, Breakbulk, Solid Bulk, Liquid Bulk, RoRo, Passengers, Livestock



10.8 Km quay
Capacity to handling 22.4 Mn TEU



4.9 Km quay
1.4 Mn sqm area handling General Cargo



1.4 Km quay
Ability to handle over 1 Mn CEU



Spread across 11 berths
Over 2.0 Mn sqm of Tank Terminals

Connectivity – Sea, Air and Land



Network of
80+ Weekly
Shipping
services
connecting to
150 Global
ports

Regional
market
access 60
weekly
connections
to Middle
East and ISC

International market
access with
46 weekly
connections

Nearly
10,000
vessel
calls/annum

Air

World's Busiest International Passengers Airport; **3rd**
Busiest Hub for **International Air** Freight; Connecting to
over **260 Destinations** Worldwide

Dubai's two airports have a combined cargo handling capacity of almost 2.8 MMT. Warehouse infrastructure includes 56 truck docks for import, export and seven docks dedicated to sea-air traffic

Al Maktoum International (DWC)
airport features a dedicated
customs bonded road link to Jebel
Ali Port, enabling rapid transit of
sea to air cargo



+8000
weekly flights



86.4 Mn
Passengers
Handled (2019)



3.1 MMT
Air Cargo
Handled (2019)

Land

Connected to the main UAE/GCC **Road** network – 2 to 3
days road Transit to anywhere in the GCC. **Over 320,000**
kms of roadway across the GCC

As the GCC countries pursue economic diversification, transportation and logistics (T&L) investment are increasingly becoming the cornerstone to its future growth

As part of Rail Infrastructure,
Etihad Rail under construction will
link UAE to the rest of the GCC



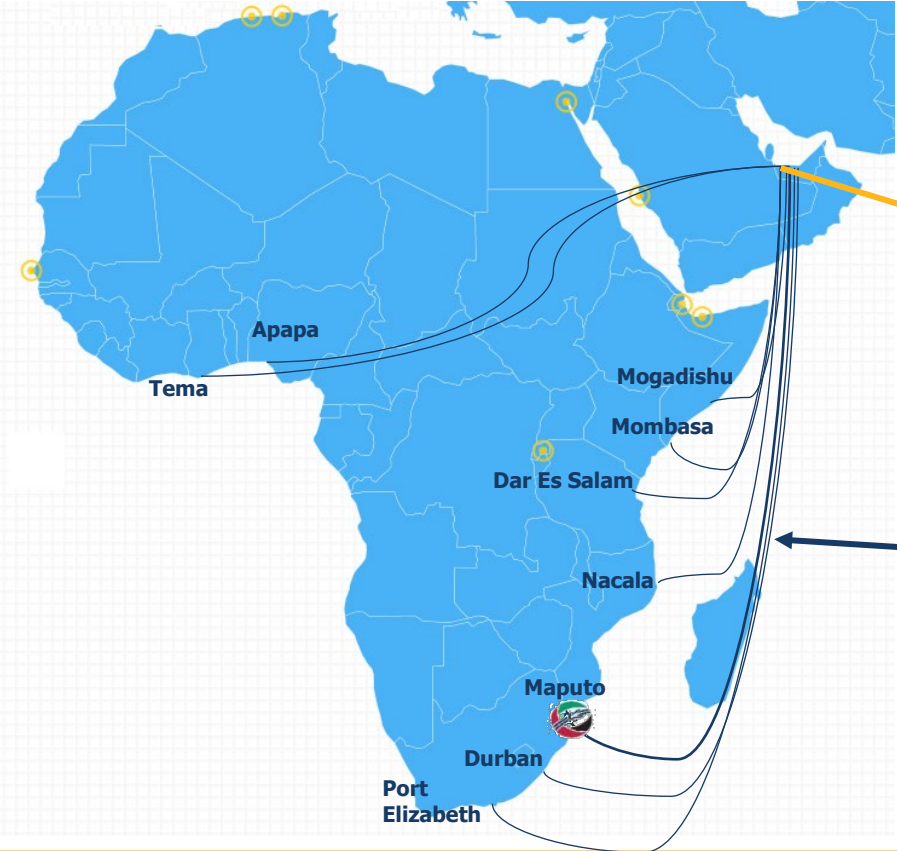
Over **320,000** kms of
roadway across the GCC



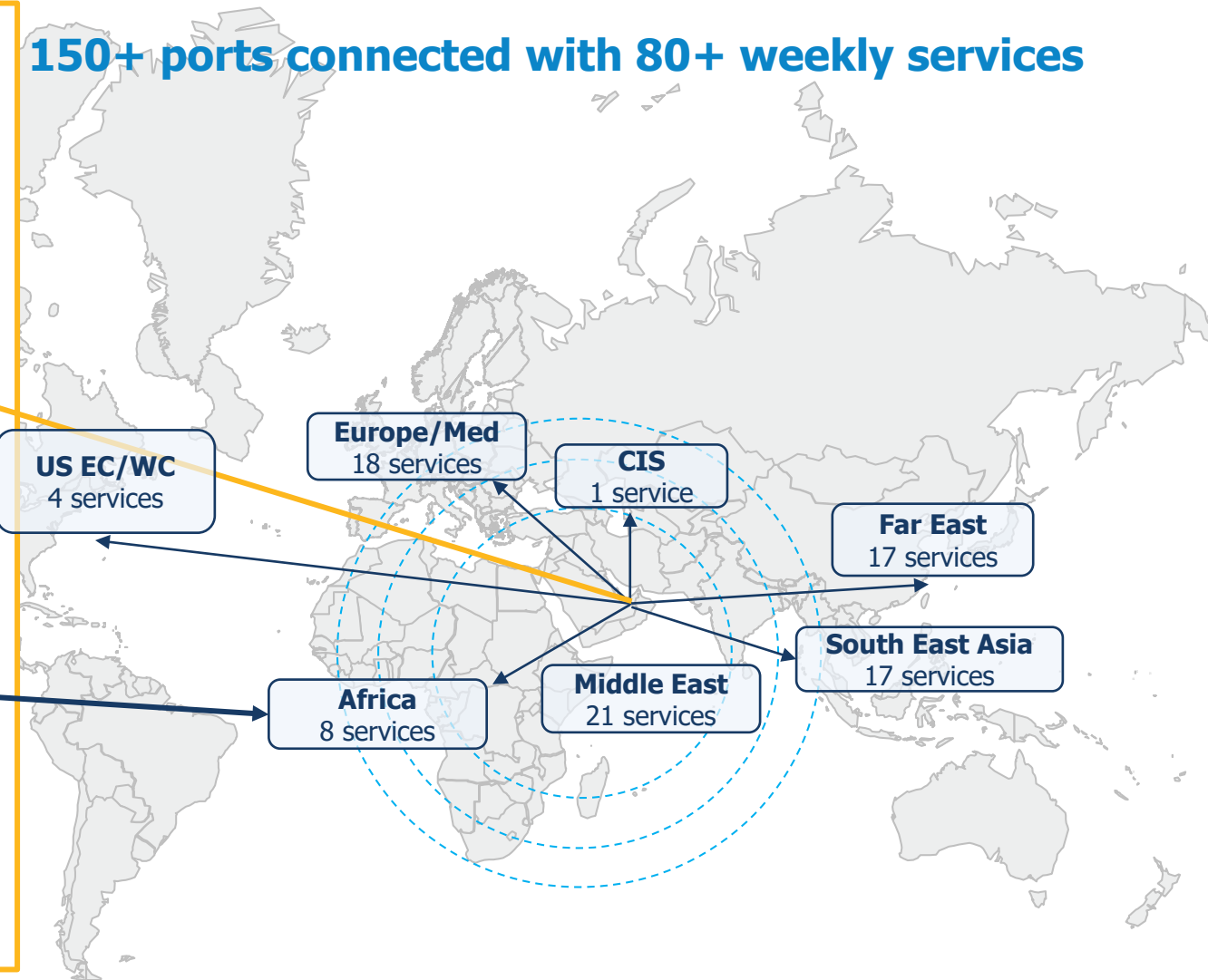
Over **15 MMT**
Cargo traded by land
with Dubai

Connecting Africa to Global Markets from Dubai

Connecting Jebel Ali to 9 Ports with 8 direct weekly services from 6+ shipping lines



150+ ports connected with 80+ weekly services



Jebel Ali Free Zone

57 sqkm

Land area
occupied



Plots

\$99 Bn

Trade handled
annually



LIU/Warehouses

8,000

Companies
in the zone



Offices

135,000

People
employed

Dedicated Industry Clusters @ JAFZA

F&B



570 Companies

Automotive



566 Companies

Chemicals



488 Companies

Logistics



350 Companies

Trading



964 Companies



JAFZA One



Customized Solutions



Business Parks, OSR, Others

Region's largest port-centric freezone and an integrated industrial, trade and logistics hub

Comprehensive & seamless solutions for all industries, from light industrial to heavy manufacturing



**0% personal
and corporate
tax**



**100% foreign
ownership of
companies**



**Zero Capital
requirement**



**VAT
designated
zone**



**0% Import /
Export Or Re-
export Duties**



**No Restriction
on
Foreign Talent**

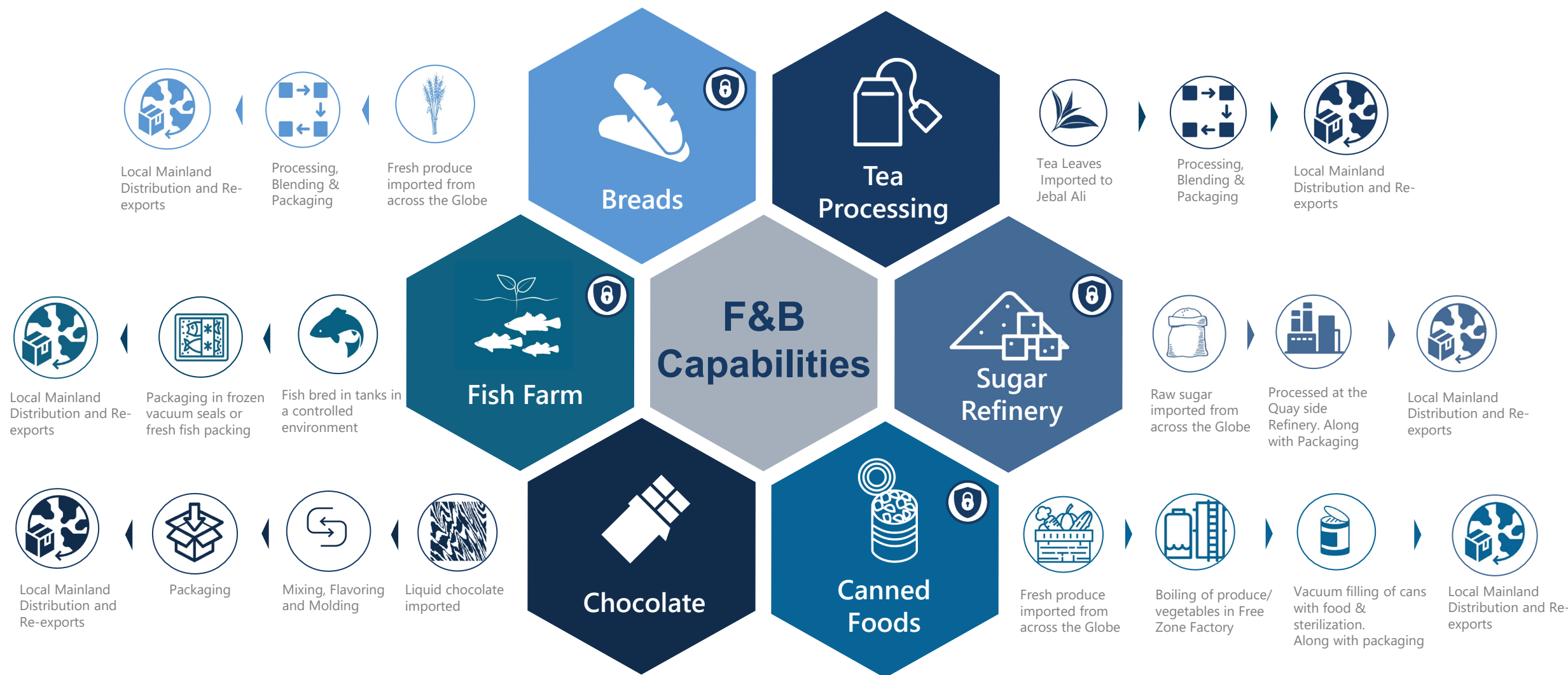


**No restriction
on capital
repatriation**



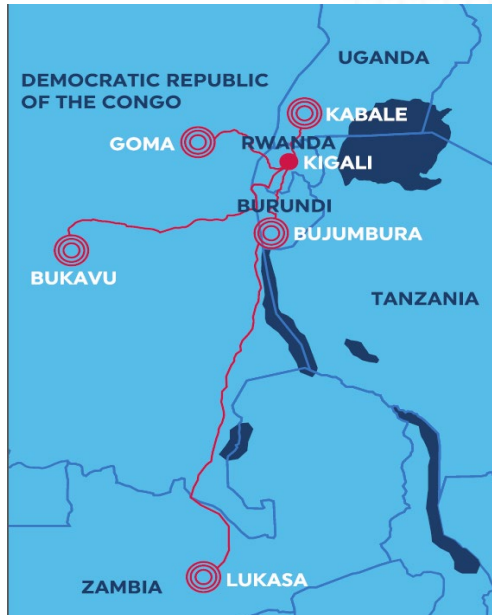
**Adjacent to
Jebel Ali Port**

JAFZA - F&B Capabilities

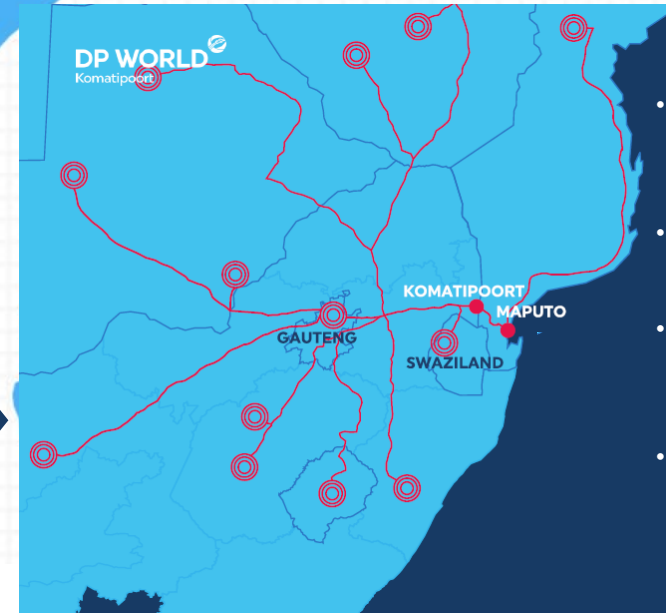
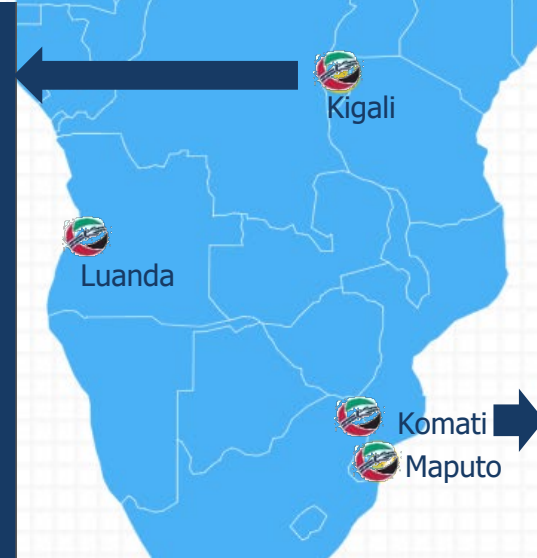


DP World enables your global trade. Takes you closer to your consumer markets.

DPW footprint in Africa

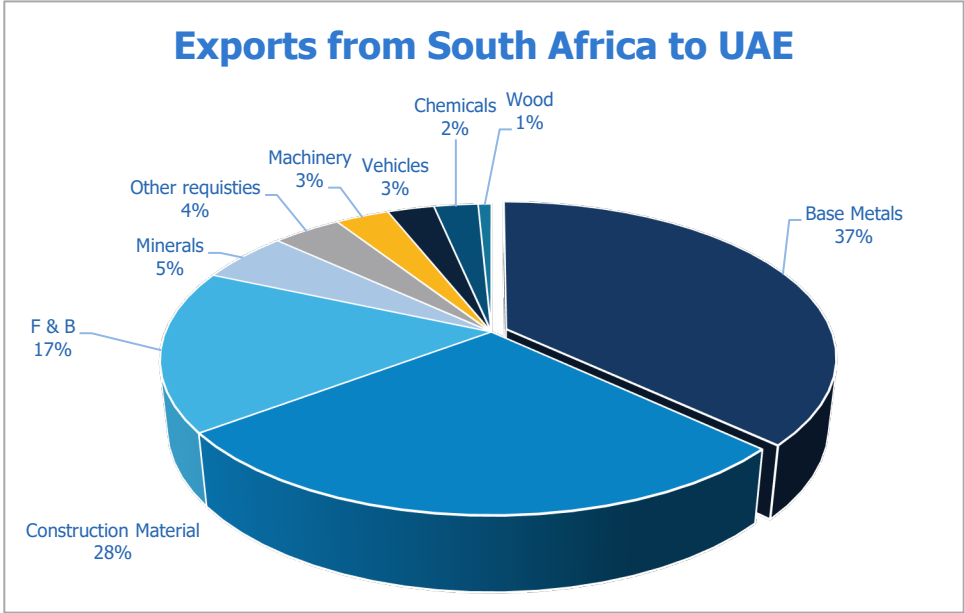
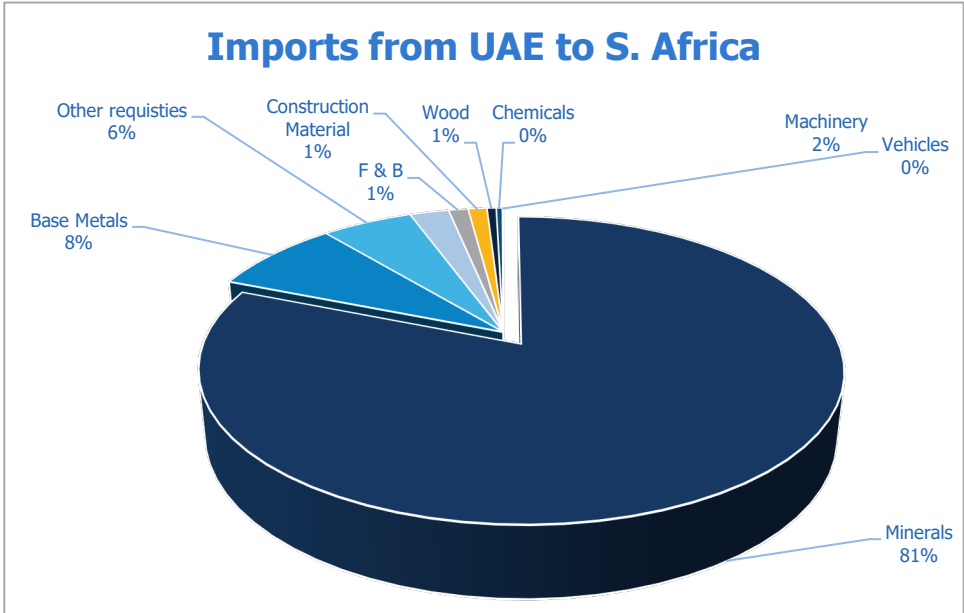
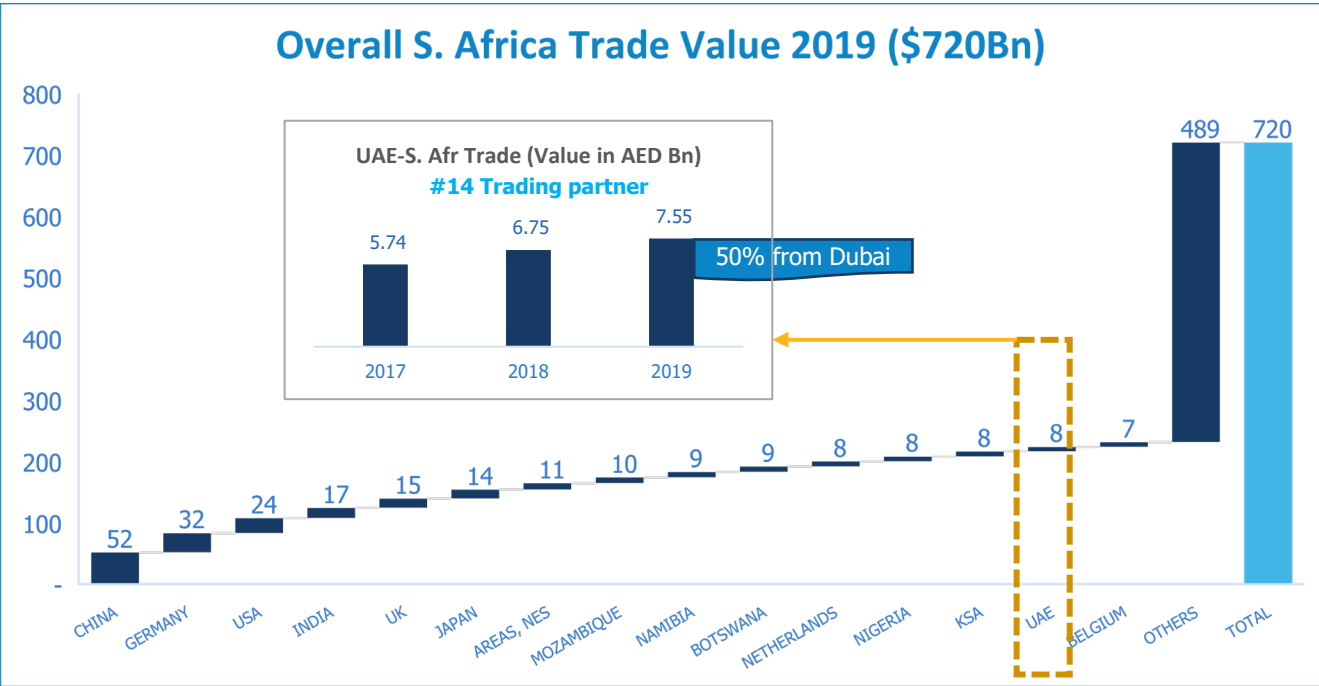


- Kigali is an ideally located regional transit hub, runs on single window operating system
- Secured and bonded facility of 13Ha
- Features ICD, warehousing and temperature controlled solutions
- Supports Rwandan exports to regional and international markets



- Komati Port works hand-in-hand with Maputo Port
- Direct deliveries from Maputo made possible
- Cargo can be delivered to customers all over S. Africa
- Facilitates seamless connectivity

S. Africa - UAE Trade (2019)



UAE is home for 10k+African companies

UAE #4 largest global investor in Africa

Increase in UAE-Africa trade by 60% from 2016

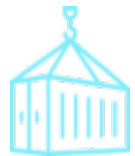
Enabling Middle and Small Business Enterprises

A vibrant environment and vital support services for MSME business growth



Operate in an Integrated **One-Stop-Shop**

- Employee Services
- Utilities
- Operations
- Business Setup
- Need based long-term solutions



Hub for **Logistics & Trade**

- Over 100 Fortune 500 companies
- Dubai Logistics Corridor Sea – air customs bonded corridor
- Multimodal Connectivity
- Customized e2e solutions

Ecosystem



Integrated Services



One of the largest regional **Business Communities**

JAFZA is home to nearly 135,000 people who and work here

- Access to Business Events
- Onsite Residence
- Parking & Food outlets
- Business Incubators

Business Community

Ease of **Business Setup**



- Catering to almost every business need
- Scoped to cater large corporations to SMEs'
- Set up as a branch, subsidiary or new limited liability company.
- Provides all Free Zone Benefits

Ease of Doing Business

Jebel Ali Ecosystem



Regulatory & Business Environment

- ✓ **Pro-business** environment
- ✓ Long term & stable government **Policies & Regulations**

Logistics Solutions

- ✓ **350+ Logistics Companies** in Jafza
- ✓ **Port Centric Logistics Solutions**
- ✓ **Custom House Brokerage**
- ✓ **Freight Forwarding** by land, sea & air
- ✓ **Distribution and Transport Management.**

Value Add & Services

- ✓ **Stuffing & Unstuffing**
- ✓ **Packaging & Labelling**
- ✓ **Inventory Management**
- ✓ Complete Network Of **Buyers-Sellers**

Storage & Industrial Land

- ✓ **Quayside Storage & Warehouses**
- ✓ **Pre-built** warehouses and LIU's
- ✓ **Industrial Land** for Processing & Manufacturing

Market Access

- ✓ Close proximity to Markets - **Middle East, ISC, Africa.** You are right next to your customer
- ✓ **Fast Turn-around time** to cater to needs of customers

Poly-functional port & Connectivity

- ✓ Jebel Ali is the **Largest Port In the Region**
- ✓ **Handling all type of cargo** simultaneously with 3 container terminals and a General Cargo terminal
- ✓ **80+ Weekly Services To 150+ ports Globally**
- ✓ Multimodal Transport - **Sea, Air & Road**

Digital Trade Platform

- ✓ **Dubai Trade** – Online platform for all trade and logistics transactions
- ✓ Enable **50% reduction** in time to import/export (Ease of doing business)



Complete ecosystem to handle, store & process any type of Cargo

Thank You

