



ECDCFuture

LONG TERM FINANCE

FINANCIAL STRENGTH THAT LASTS

A customer guide to our long-term finance products

.TERM*cap* loan

.EQUI*trader* equity finance





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LONG TERM FINANCE

OUR DEVELOPMENTAL APPROACH TO LONG-TERM FINANCE

While operating in the same space as South Africa's major banks, the ECDC distinguishes itself as the financial service provider for initiatives that bring with them a meaningful developmental impact on the Eastern Cape economy. If your initiative brings new jobs or saves existing ones, brings empowerment to the previously disempowered, adds real value to the economy, generates export income, or facilitates township and rural development, then we would like to speak to you.

OUR PORTFOLIO

Our current portfolio of long-term projects include greenfield projects, expansion projects, rehabilitation projects, and property development projects.

OUR GEOGRAPHY

The ECDC will consider financing any developmental initiative where the head office of the enterprise is in the Eastern Cape, or when the most significant developmental impact of the initiative is experienced in the Eastern Cape economy.



South Africa



The Eastern Cape

OUR PRODUCTS

Our long-term financing methodology consists of the provision of term loans and equity trading. The **TERMcap** loan and **EQUITrader** equity finance product, respectively, are the vehicles we have on offer to achieve this. Please refer to our product brochures for technical information, terms and conditions in each case.

SECURITY—THE GOOD NEWS

The good news about **ECDC**Future is that its collateral policies are favourable for the prospective client with a good business idea, but little existing capital. We believe that by adding money to your viable business idea we can create economic sustainability in the province, and often this is inhibited by the security and collateral requirements of traditional financial institutions. So call us, we can help you.



DON'T WALK OUT THE DOOR

Because the ECDC is mandated to facilitate economic development in the province, we employ an 'aftercare service' philosophy, where our experienced account managers, together with our enterprise development team are able to partner with you for the long haul.

Whether it is providing business counselling to ensure your business is a success, or the efficient management of your account, we are committed to supporting and accompanying you along the way.

In fact we are so committed to our cause as an organisation, that we will sooner help you turn your business around in times of difficulty than come knocking on your door for our money back.

WHAT YOU NEED

We require clients who are 100% committed to their idea financially and otherwise, who are prepared to stay the course.

As an applicant you must demonstrate a fair level of expertise in the proposed business area of your idea, however our enterprise development service is available to help get you up to speed.

An active involvement in your initiative is essential, and full time participation in the venture must be evident by one or all of the applicants at any given time.

In line with the National Credit Act, we can only consider applicants with a clean credit record.



CONTACT

Please call us for further information on any of our financial products on offer.



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7 Taylor Street, Arches Buildings

PORT ELIZABETH

152 Cape Road, Mill Park

QUEENSTOWN

22 Cathcart Street

MTHATHA

7 Sissons Street, Fort Gale